



Innovative Financing

VINCORP

Barrel rentals tailored to your needs

You're in the market for oak barrels and cellar equipment, but buying these expensive items upfront can have a negative effect on your cash reserves. Renting them through Vincorp is the answer. We will provide you with a full procurement, logistics and finance service for your annual oak barrel and cellar equipment requirements without asking for any personal guarantees or security over business assets. No application or approval processes are necessary and you save on the associated fees and charges.

Our service includes

- Placing of order with supplier
- Foreign inland haulage from cooper to foreign port
- Foreign customs and documentation
- Sea freight arrangements
- Marine insurance
- Local customs and clearing
- Local inland haulage from port to wine producer
- Local insurance



Rental installments are totally flexible and include all costs: delivery, shipping, in-land haulage, marine insurance, forward cover (if required) and ordering costs. With Vincorp, your rentals are tailored to suit your needs and designed to provide a convenient one-stop shop. All you need to do is choose the equipment you want, and we will do the rest.

How it works

Vincorp will provide you with a quote based on quantities, specifications, term and frequency of payment tailored to your specific needs. On acceptance of this quote, you'll be asked to sign a Master Rental Agreement, confirm the barrel order and tell us if you wish to obtain forward cover. We will then place the orders and coordinate manufacture, shipping and delivery. Vincorp will only pay the agent or cooper after you have confirmed that the equipment have been delivered in good order and to your specifications. Finally, you will be provided with a transaction schedule which sets out payment dates, frequency and amounts.

Advantages at a glance

- We do not require personal guarantees, charges, or security over business assets; just security over the barrels and equipment
- No application or approval process nor the associated fees & charges—a Master Rental Agreement covers all current and future financing requirements
- Renting through Vincorp frees up your working capital for use in developing other parts of your business
- Payments are tailored to suit your cash flow needs
- If you wish to settle the rental agreement prior to expiry date there are no early settlement fees
- Should you wish us to take out forward cover and fix the cost we will arrange this at no charge
- Rental payments include all costs, so no further costs will be incurred by you at a later stage
- The rentals are fixed regardless of interest rate fluctuations — this will prevent budget overruns at a later stage.

Role of Agents and Coopers

Entering into a rental agreement with Vincorp does not affect your existing relationship with agents and coopers in any way.

Because we do not advocate a specific barrel or brand of wine machinery, you maintain complete control over the choice, type and specification of your equipment and any rewards or incentives you receive from an agent or cooper will not be affected. If you have negotiated trade or volume discounts, the discounted price will form the cost base of the quote, unless we can obtain a cheaper price for you.

Part of an established group

Vincorp is part of the Anglo African group of companies. We pride ourselves in the development of specialised solutions that suits the cash flow needs of our clients.

Your next step

For more information about oak barrel and cellar equipment rentals tailored to your needs, please contact us.

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A Stellenbosch based finance company that was established in 1999. The company prides itself on the development of specialised finance products that cater for businesses over a wide spectrum of industries.